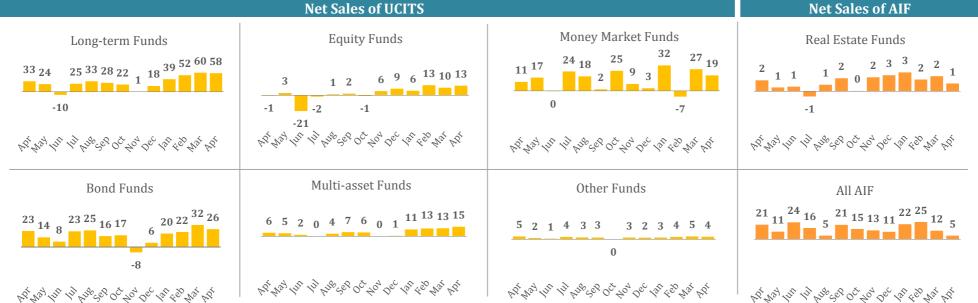


| Net Sales in 2017 |       |       |       |  |
|-------------------|-------|-------|-------|--|
| UCITS             | April | March | YTD   |  |
| Equity            | 12.7  | 10.0  | 42.0  |  |
| Bond              | 26.4  | 32.4  | 100.8 |  |
| Multi-asset       | 15.3  | 12.8  | 51.6  |  |
| Money Market      | 19.2  | 27.0  | 70.5  |  |
| Other             | 4.0   | 4.5   | 15.0  |  |
| Total             | 77.6  | 86.7  | 279.9 |  |
| AIF               | April | March | YTD   |  |
| Equity            | -2.1  | -3.5  | -10.0 |  |
| Bond              | 1.0   | 0.3   | 11.7  |  |
| Multi-asset       | 6.0   | 4.1   | 18.9  |  |
| Money Market      | -8.1  | 0.1   | -7.1  |  |
| Real Estate       | 1.2   | 2.4   | 8.6   |  |
| Other             | 7.2   | 8.8   | 41.7  |  |
| Total             | 5.2   | 12.2  | 63.9  |  |
| Grand Total       | 82.8  | 98.9  | 343.8 |  |



| Net Assets |        |                  |                 |  |  |
|------------|--------|------------------|-----------------|--|--|
| Category   | April  | $\%\Delta^{(2)}$ | <b>End 2016</b> |  |  |
| UCITS      | 9,277  | 1.1%             | 8,660           |  |  |
| AIF        | 5,731  | 0.9%             | 5,481           |  |  |
| Total      | 15,008 | 1.0%             | 14,141          |  |  |



(1) All data is presented in euro billions and is collected from participating national associations representing more than 99% of European investment fund assets. All UCITS and AIF are classified according to regulatory definitions. (2) Percentage change compares net assets at end April 2017 and end March 2017.